

A Father's Story

Jeb Teichman, MD FAAP BOD Families Fighting & Chair Medical Advisory Board

March 12, 2024

Agenda

- A Father's story
- Why do we need vaccines?
- 2023 2024 Flu season
- Vaccine Mandates at Risk
- Families Fighting Flu, who we are and what we do
- Motivational Interviewing for Vaccines
- Q&A



Disclosures:

 I have no financial relationships, or any other relationships that would create a conflict of interest, with any vaccine manufacturers mentioned in the presentation. •No other planners or presenter have disclosed any relevant financial relationships with any commercial entities whose products, research or services may be discussed in this activity. •No commercial funding has been accepted for this activity.



A Father's Story

Brent Teichman 1990-2019



Brent's Story

- Brent was a healthy 29 years old
- He had been sick for 5 days before notifying family, too late to start antivirals
- He was referred to urgent care on day 7 for difficulty breathing
- He died in his sleep 4 hours after returning from urgent care





Influenza Doesn't Discriminate

- Brent was not vaccinated
- Getting vaccinated had been on Brent's to-do list, but life got busy





Brent's Vital Signs

Temp: 37.9 Pulse: 157 Resp: 28 Sat: 85%

Labs: WBC 14,000 Gran 87%





SIRS criteria

- Body temperature over 38 or under 36 degrees Celsius
- Heart rate greater than 90 bpm
- Respiratory rate greater than 20 breaths per minute
- Partial pressure of CO₂ less than 32 mmHg



WHY DO WE NEED VACCINATIONS?

- Measles Kills 350 people/day
 - 128,000 deaths per year
- Hepatitis B 820,000 deaths/year
 - 25% of infections become chronic and result in Hepatic Cancer
- Tetanus 73,000 cases/year worldwide
 - 100% fatal in areas where ICU care is unavailable
- Pertussis
 - 2.116 cases nationwide in 2021
 - 3 deaths nationwide 2022



We Take the Importance of Vaccines For Granted





Vaccine Rates Decreasing

TABLE. Estimated* coverage[†] with measles, mumps, and rubella; diphtheria, tetanus, and acellular pertussis; poliovirus; and varicella vaccines; grace period or provisional enrollment[§]; and any exemption^{¶,**} among kindergartners, by immunization program — United States,^{††} 2021–22 school year

Immunization program	Kindergarten population§§	Surveyed,¶¶%	2 Doses MMR,*** %	5 Doses DTaP,†††%	4 Doses polio,§§§%	2 Doses VAR,¶¶¶%	Grace period or provisional enrollment, %		Percentage point change in any exemption, 2020–2021
National estimate****	3,835,130	92.2	93.5	93.2	93.6	92.8	2.4	2.6	0.4
Median****		_	92.9	92	92.7	92.6	1.9	2.7	0.2

* Estimates adjusted for nonresponse and weighted for sampling where appropriate.

¹ Estimates based on a completed vaccination series (i.e., not vaccine specific) use the ">" symbol. Coverage might include history of disease or laboratory evidence of immunity. In Kentucky, public schools reported numbers of children up to date with specific vaccines, and most private schools reported numbers of children who received all doses of all vaccines required for school entry.

¹Some programs did not report the number of children with exemptions, but instead reported the number of exemptions for each vaccine, which could count some children more than once. Lower bounds of the percentage of children with any exemptions were estimated using the individual vaccines with the highest number of exemptions. Estimates based on vaccine-specific exemptions use the "2" symbol.

¹ A grace period is a set number of days during which a student can be enrolled and attend school without proof of complete vaccination or exemption. Provisional enrollment allows a student without complete vaccination or exemption. Provisional enrollment allows a student without complete vaccination or exemption. Browsianal enrollment allows a student without complete vaccination or exemption. Provisional enrollment allows a student without complete vaccination or exemption. Provisional enrollment allows a student without complete vaccination schedule. In states with one or both of these policies, the estimates represent the number of fundergartners who were within a grace period, were provisionally enrolled, or were not accompleting a cateform of the states with one or both of these policies, the estimates represent the number of fundergartners who were within a grace period, were provisionally enrolled, or were not accompleting a cateform of the states with one or both of these policies, the estimates represent the number of fundergartners who were within a grace period, were provisionally enrolled, or were not accompleting a cateform of the states with one of both of these policies, the estimates represent the number of fundergartners who were within a grace period, were provisionally enrolled, or were not accompleting a cateform of the states with one of the period.

** Exemptions, grace period or provisional enrollment, and vaccine coverage status might not be mutually exclusive. Some children enrolled under a grace period or provisional enrollment might be exempt from one or more vaccinations, and children with exemptions might be fully vaccinated with none or more required vaccines.

^{††} Includes five territories and three freely associated states.

11 The number surveyed represents the number surveyed for coverage. Exemption estimates are based on 29,010 kindergartners for Kansas, 58,276 for South Carolina, and 92,265 for Virginia.

*** Most states require 2 doses of MMR; Alaska, New Jersey, and Oregon require 2 doses of measles; 1 dose of nubella vaccines. Georgia, New York, New York City, North Carolina, and Virginia require 2 doses of measles and mumps vaccines and 1 dose of nubella vaccine.

¹¹¹ Pertussis vaccination coverage might include some DTP doses if administered in another country or by a vaccination provider who continued to use DTP after 2000. Most states require 5 doses of DTaP for school entry, or 4 doses if the fourth dose was received on or after the fourth birthday, Maryland and Wisconsin require 4 doses; Nebraska requires 3 doses. The reported coverage estimates represent the percentage of kindergartners with the state-required number of DTaP doses, except for Kentucky, which requires 5 but reports 24 doses of DTaP.

585 Most states require 4 doses of polio for school entry, or 3 doses if the fourth dose was received on or after the fourth birthday; Maryland and Nebraska require 3 doses. The reported coverage estimates represent the percentage of kindergartners with the state-required number of polio doses, except for Kentucky, which requires ≥4 but reports ≥3 doses of polio.

*** Most states require 2 doses of VAR for school entry; Alabama, Arizona, New Jersey, Oklahoma, and Oregon require 1 dose. Reporting of VAR status for kindergartners with a history of varicella disease varied within and among states; some kindergartners were reported as vaccinated against varicella and hoters as medically exempt.



Arizona Childhood Vaccination Rates





DEDICATED TO THE HEALTH OF ALL CHILDREN®



Link to State Specific Data



National Vaccine Data

- Vaccine rates 2023-2024 flu season as of March 16, 2024
 - **51.8 % for 6 months 17 years old**
 - 2.8% lower than last season
 - 9.8% lower than pre-pandemic rates
 - 48.3% for adults 18 years and older
 - 2.1% higher than last season
 - 78.8% for adults 75 yo and above
 - 38% for pregnant persons
 - 2.8% lower than last season
- Per CDC, for the 2022-2023 season influenza vaccine was 71% effective at preventing symptomatic Influenza A in patients less than 18 years of age



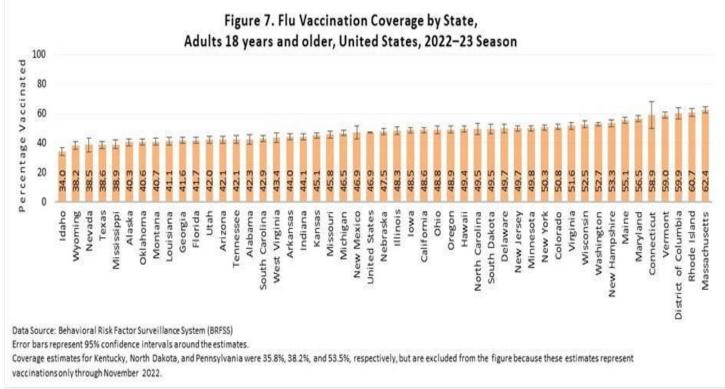
Arizona Vaccine Data

Figure 2. Flu Vaccination Coverage by State, Children 6 months-17 years, United States, 2022-23 Season 100 Vaccinated 80 60 40 Percentage 0.9 20 0.6 0.6 0.6 7.8 8 0.3 1.6 0 0 ŝ Kentucky Alabama Florida Virginia Indiana Hawaii Mississipp Nevada Oklahoma Idaho Wyoming Louisiana Arkansas Alaska Carolina United States Texas lowa Rhode Island Montana North Dakota Colorado Virginia Maryland Connecti cut Massachusetts ennessee Georgia Missour Oregor Michigar Dakota Minnesota Wisconsir Washingtor Delaware New York nsylvania California Maine New Jersey Vermont Illinoi Hampshir Ohi Kansa arolin Mexic Arizon Nebrask Columbi South est New South North District of Ś Ő. Data Source: National Immunization Survey-Flu (NIS-Flu)



Error bars represent 95% confidence intervals around the estimates.

Arizona Vaccine Data



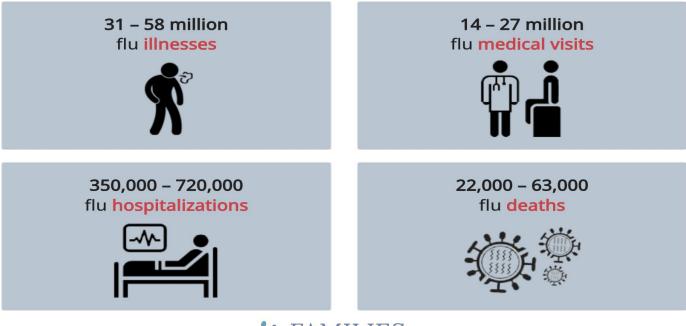


2023-2024 INFLUENZA SEASON



FLU SEASON 2023-2024

CDC estimates* that, from **October 1, 2023** through **March 23, 2024**, there have been:





National Influenza Statistics 2023-2024 Season

(as of March 23,2024)

31 million Illnesses 350,000 hospitalizations 22,000 deaths 126 pediatric deaths



Arizona Influenza Statistics 2023-2024 Season

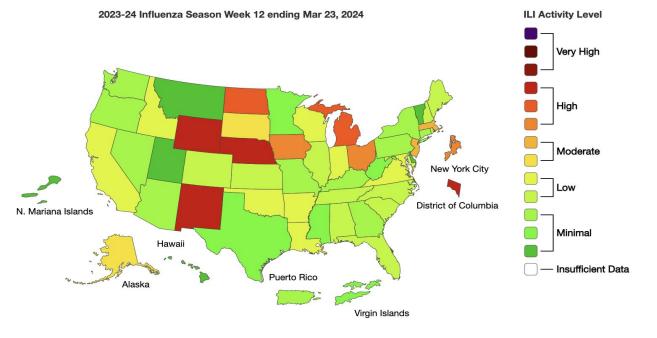
(as of March 23,2024)

45,327 lab confirmed cases 632 deaths due to influenza* 3 pediatric deaths

*Influenza-associated deaths in adults are not reportable in Arizona



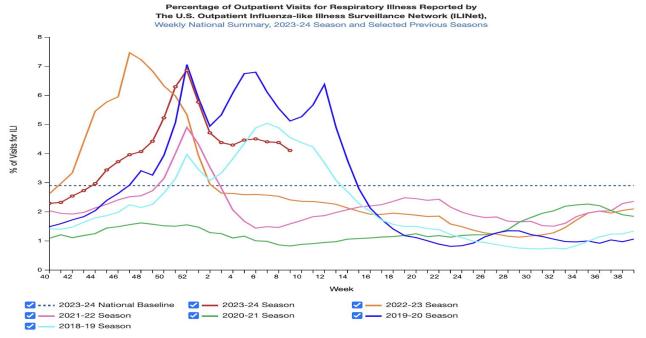
Influenza Surveillance 2023-2024 Flu Season



Surveillance Map History



It's Not Just The Flu

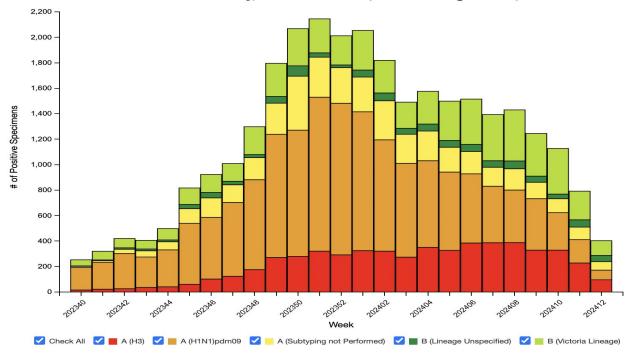


- 183 National Pediatric Deaths 2022-2023 Flu Season as of September 30, 2023
- 126 National Pediatric Deaths 2023-2024 Flu Season as of March 29, 2024



It's Not Just The Flu

Influenza Positive Tests Reported to CDC by Public Health Laboratories, National Summary, 2023-24 Season, week ending Mar 23, 2024





It's Not Just The Flu

Divergent Pathogenesis and Transmission of Highly Pathogenic Avian Influenza A(H5N1) in Swine

Abstract

Highly pathogenic avian influenza (HPAI) viruses have potential to cross species barriers and cause pandemics. Since 2022, HPAI A(H5N1) belonging to the goose/Guangdong 2.3.4.4b hemagglutinin phylogenetic clade have infected poultry, wild birds, and mammals across North America. Continued circulation in birds and infection of multiple mammalian species with strains possessing adaptation mutations increase the risk for infection and subsequent reassortment with influenza A viruses endemic in swine. We assessed the susceptibility of swine to avian and mammalian HPAI H5N1 clade 2.3.4.4b strains using a pathogenesis and transmission model. All strains replicated in the lung of pigs and caused lesions consistent with influenza A infection. However, viral replication in the nasal cavity and transmission was only observed with mammalian isolates. Mammalian adaptation and reassortment may increase the risk for incursion and transmission of HPAI viruses in feral, backyard, or commercial swine.



Vaccines Mandates at Risk



Arizona Legislation

13 states have passed legislation that ban vaccine mandates for employees

Arizona:

- Ban applies to all employers except healthcare.
- Healthcare institutions are permitted but not mandated to require vaccinations.
- However, they must provide "reasonable accommodation" for any who are unvaccianted.



Vaccines Mandates at Risk

In Arizona

A child is exempt from applicable immunization requirements in R9-6-702 for personal beliefs, religious beliefs or medical exemption as allowed by A.R.S.15-873(A) (1) due to immunity if the child's parent submits to a school or child care a statement of exemption from immunization for personal beliefs



Vaccines are on the Ballot in 2024.

- A national platform for misinformation
- Organizations are working together
 - Elections
 - Legislation
 - Litigation
 - Constitutionality
- Inflating support and getting headlines
- New tactic: Deceptive terminology
 - Raising concerns about vaccine/ medication safety

K kffhealthnews.org

How Fringe Anti-Science Views Infiltrated Mainstream Politics - And What It Means in 2024 - KFF Health News

O PBS

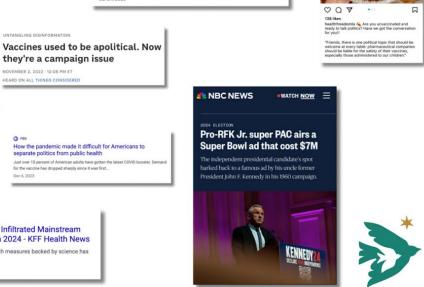
Dec 6. 2023

Opposition to vaccines and other public health measures backed by science has become politically charged. 2 weeks ago



Vaccine politics may be to blame for GOP excess deaths. study finds

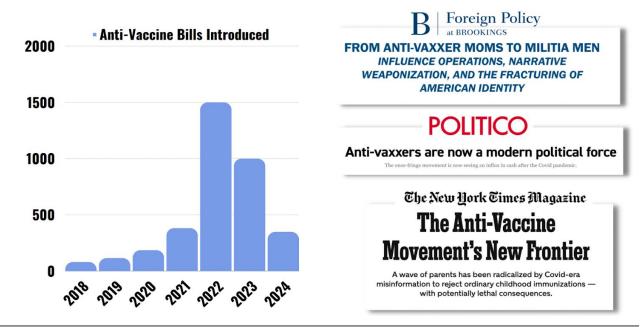
Yale University researchers found that registered Republicans had a higher rate of excess deaths than Democrats in the months following when... Jul 24, 2023





Anti-Vaccine Bills Increasing

We Need a National Pro-Vaccine Movement.





Stay Educated and Be Aware



The State of Anti-Vaccine Organizations: 2023-2024

The New York Times

How a Rare Myocarditis Death Caught the Attention of the Anti-Vaccine Movement



The Birth of an Anti-Vaccine Story: A 24-year-old's sudden death devastated his family - and caught the attention of the movement of vaccine...

4 weeks ago

The high cost of DeSantis's presidential bid? Vaccine misinformation.



MBC News

How Mississippi's biggest public health success was stolen by the anti-vaccine movement

Mississippi began granting religious exemptions for childhood vaccines after activists sued over the state's strict vaccination requirement...

3 weeks ago

MSNBC News

RFK Jr.'s communications director is taking anti-vax extremism to a new level

Since announcing his presidential campaign, Robert F. Kennedy Jr. has at times tried to downplay his history as an anti-vaccine activist.

5 days ago





The Challenges





The Challenges

Informed Consent Action Network: ICAN

DEL BIGTREE, CEO

- On the scene in state legislatures since 2016
- Online program The High Wire had 174,000 subscribers at its peak
- New RFK Jr presidential campaign Comms Director
- Excels at fundraising (\$13.4 million in 2022)

AARON SIRI, ATTORNEY

· Giving "expert" testimony across US

501(C)4 FORMED IN 2023

- Confirmed source of "model bills"
 - Talking points developed
- · Deceptive "medical liberty" pledge
- · Proposed Constitutional Amendment

LITIGATION

- Responsible for MS adding a religious exemption
- "Free the Five" Campaign
- Co-opting constitutionality
 - Revisionist version of Jacobson v. Mass







Senator Ron Johnson 🗳

ron Siri is a true hero to anyone affected by vaccine injurie olved in the medical freedom movement

Everyone should view his 2-hour testimony on the failure of our federal health agencies, (1/4







+ PREV NEXT .

Health Think Tank sessions with **Del Bigtree**

Ended: Dec 31, 2023 - 9:46pm MST



Ended: Dec 31, 2023 - 9:46pm MST

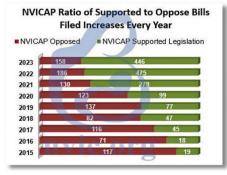
Buy Now

Buy Now Price: \$1,000.00 Remaining: 0

National Vaccine Information Center: NVIC

- Founded by Barbara Loe Fisher in 1982 in response to the DPT vaccine
- 501(c)3
- \$2 million in 2022
- Annual State of Vaccine Legislation 2023
- Advocacy Portal featured on CHD TV
- Calls to Action

- Del Bigtree features Barbara Loe Fisher
- Policy lens:
- Pro-parental rights
- Pro-health freedom
- Opposed to pharmacist bills
- Opposed to IIS
- Opposed to school-based health clinics
 - Overlap with Moms for Liberty





With Hearings This Week in AR, AZ, ME, NE

NH, SD + TN

A Powerful

Interview Del Bigtree, The Highwire Barbara Loe Fisher Ure on January 4th



Other Organizations

• AMERICA'S FRONTLINE DOCTORS (FREE SPEECH FOUNDATION)

- o 501(c)3
- **\$13** million in 2022
- Affialiated with Tea Party Patriots
- Currently: Infighting and lawsuits
- Some statehouse committee appearances
- $\circ\,$ Mostly focused on national policy
- FL Surgeon General

• FRONT LINE COVID 19 CRITICAL CARE ALLIANCE INC

- "Ivermectin is a miracle cure"
- 501(c)3
- \$8 million in 2022
- "Expert witnesses" in state and federal hearings



The Washington Post Democracy Dies in Darkness

Florida surgeon general calls for halt on mRNA covid vaccines, citing debunked claim

By Dan Diamond, Lauren Weber and Josh Dawsey January 3, 2024 at 6:37 p.m. EST







Advocating With Partners



SAFE (Science and Families Engaging) is the nation's first pro-vaccine political advocacy organization.

SAFE Communities Coalition supports provaccine legislation and lawmakers. We empower everyday people, the often silent pro-vaccine majority, to advocate for health and safety alongside medical and public health professionals. As a 501c4 advocacy organization and a political action committee, SAFE is an organized bipartisan political force opposing the anti-vaccine agenda in statehouses across the country.





Why Work with Partners Like SAFE

What does SAFE do?

- Invest in real people on the ground in chapter states
- Build pro-vaccine community momentum and capacity
- Innovative, highly targeted communications resources
- Deep understanding of anti-vaccine goals, messaging, and tactics
- Policy experience and legislative analysis
- Sustainable growth model
- Well-networked and respected
- Nimble, accessible, and responsive









Working Together is Essential

Working together now and into the future

- Always available to help develop strategy and talking points
- Eager to engage in new states
- Committed to partnership
- Tracking 343 bills as of today
- Capacity is a function of resources

State discussion

- 2024 Targets
 - Pro-vaccine: CO, MA, OR
 - Defense: AZ, TN, LA
- Build: MT, OH, NH, FL?





Working Together

We have real experience and real wins.



- Integrity & credibility
- We've done it, and we're doing it
- We understand what it takes to get involved, stay engaged, and be effective as advocates
- We put in the time to build the real relationships that motivate and sustain the work
- We're building a culture of active participation that feels meaningful and rewarding





Community Advocates

We're still working in our home communities.

Mainers Vote Against Religious, **Philosophical Exemptions For** School-Mandated Vaccinations



IZerlish News Health care Local & State Maine's childhood vaccination rate goes from one of nation's lowest to one of the highest

Only medical exemptions to school-required vaccinations are permitted under the law that eliminated religious and philosophical opt-outs 2 years ago.

Pessed Opdatesi (jore 21, 2021) (jore 21, 2021) Press Peres



Maine Families for Vaccines



Maine Families for Vaccines is a volunteer-led network that educates voters about public health, advocates for evidence-based public policy, and promotes immunization for healthier kids and communities.



FIGHTING FLU



Maine's childhood vaccine law is working.

'No' vote - to keep provaccine law - wins by overwhelming margin

The proposal to overtare Maine's new hadly, with early estartes showing the AV INCLUSION STATE WRITES

AL . 1.7

closing the loopholes that threaten community immunity and As a bill, LD 798 passed the legislature in 2019 with broad support from parents, physicians, legislators, and the governor. After a

on vaccine laws. LD 798 sought to eliminate non-medical

leave children at risk for contagious infectious disease.

exemptions to vaccine requirements for school attendance

Families for Vaccines Chapters

- Aligned with the state's culture and norms
- Attuned to unique legislative landscapes
- Days of advocacy
- Relationships with lawmakers
- · Community engagement and actions
- Tabling, legislative postcard writing
- Advocate trainings and learning opportunities
- · Engaging new partners
- Diverse, non-traditional partnerships
- District and lawmaker specific resources









got questions?

lawmakers and staff with a medical provider in tennessee.

It's never been more important to get the facts straight from the experts on vaccine health and safety. We're here to answer questions so you can be sure you're shoring accurate information as you respond to constituents. The hotline is free, confidential, and happy to help lawmakers and staff.







Families Fighting Flu

Who We Are and What We Do

















On the flu.























Our goal is to increase vaccine confidence and save lives to prevent more stories like ours.



Families Fighting Flu - Our Story

A Mother's Story



Jessica Stein 1997 - 2002

A Father's Story



Brent Teichman 1990-2019



A Survivor's Story



Kaden Stevenson Flu Survivor December 2022

The Power Of Storytelling

FAMILIES FIGHTING FLU

In 2004 there was no flu recommendation for children over age 2

🚾 🏘 🖬 🖸



Advocating Makes A Difference

) 0:00 / 1:13

The Power of Emotional Storytelling



Healthcare decisions can be emotional for most people People can RELATE to stories and it can change their intention to vaccinate!

Stories are 22x more memorable than statistics!

We share stories because we want others to know what we didn't and we want to prevent others from having a similar experience.



We share Our Family Stories Educating with Videos





Madison Romero's Story

Madison Romero's Video



Tash Hayne's Video



The Power Of Storytelling



In the fall of 2014, Jessica Richman got her FLU vaccine. Her daughter, Cayden, had a cold at the time, so her vaccination had to be rescheduled. Cayden Smith was 3 years old



Vaccinate. Test. Treat.

When to be on the lookout for respiratory infections:

	FLU	COVID-19	STREP THROAT	RSV
ост		Timing of Covid-19 surges vary		•
NOV				
DEC	•		•	•
JAN			•	•
FEB	•			•
MAR	•		•	•
APR	•		•	•
MAY	•			
JUN				•
JUL				
AUG				
SEP				

Kaden Stevenson

Kaden Stevenson was an active and healthy sevenyear-old who enjoyed sports and spending time with his friends. Just before Christmas 2022, Kaden came down with what his mother assumed was a common cold or possibly a stomach bug.



Kaden's symptoms progressed over a couple of days, resulting in his local hospital airlifting him to a pediatric intensive care unit about 2 hours away.

As a complication of the flu, Kaden experienced toxic shock from bacteria that entered his bloodstream. Kaden's legs were amputated as a result of this flu complication.

Kaden's mother now urges everyone to get vaccinated in order to protect themselves and their loved ones from the flu.

The Power Of Storytelling

Kaden Stevenson Postcard

www.familiesfightingflu.org





How We Reach All Audiences

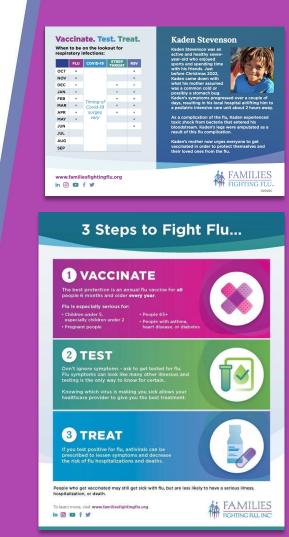
- Educating and advocating
 - Grassroots
 - Social, digital, and media channels
- Sharing our family stories
- Providing educational materials and resources
- Collaborating with trustworthy messengers and partners
 - Peer-to-peer
 - Flu Clinics
 - Webinars
 - Events



We reach people "where they are" at local, regional, state, and national levels

Vaccinate, Test, and Treat

- Influenza doesn't discriminate; best prevention is to vaccinate
- Test if showing influenza-like symptoms
- Rapidly prescribe and administer appropriate antiviral treatment to reduce symptom duration and lower risk of complications



Education is critical to saving lives



We Share Our Family Stories **Educating with Print & Digital Resources**

Story Postcard & Warning Signs

Flu Can Be Dangerous

The best way to protect yourself and your family from this serious disease is to get an annual flu vaccination.

Emergency warning signs of flu symptoms in adolescents

If an adolescent becomes sick with the flu, his or her condition can easily deteriorate f the following critical symptoms, as it



in 🗇 🖬 f 🤟

Blake Crane

Blake was a healthy 16-year-old that loved baseball. fishing, plaving Xbox, reading, and his family. Flu attacked his body and he stopped breathing. He went into cardiac arrest and died on February 17. 2020, with his mom whispering in one ear and his dad in the other.

Blake's parents urge you to learn the warning signs of flu to know when to seek medical attention.

FLU FACTS

FAMILIES

FICHTING FULLIN

· Children have the most flu infections of any age group · 80% of pediatric flu deaths are among children who were not vaccinated against flu

· Among healthy children, flu vaccination reduces risk of death from influenza by 65%

The flu vaccine cannot cause the flu

• Ribs pulling in with each breath Chest pain Severe muscle pain Not alert or interacting when awake Seizures Fever above 104°F

ny of these symptoms. ention right away.



Social Media Graphics



2-year-old who died than a day after first showing symptoms



His parents share his story to educate about the importance of flu vaccination and the potential dangers of flu



榆



Amiah was just 4 vears old when she died from the flu.

Her mother will always wonder if getting Amiah vaccinated could have saved her life.



The flu can be deadly Learn the warning signs and get vaccinated every year.



For more information, please visit: www.familiesfightingflu.org

FFF Educational Resources Continuously Expanding



The Role of Healthcare Professionals

Trusted resource

Educate & inform patients

Protect public health

Set the example!



A recommendation for all vaccinations from a healthcare professional is critically important for improving vaccination rates!



Trusted Resource - Always Educating

- Always educate
- A story does resonate <u>Families Fighting Flu's Family Stories</u>
- Share your own story, or someone else's, either can make an impact
- Stories are 22x more memorable than statistics!







Brent Teichman, 29 year-old son of Dr. Jeb Teichman, founder and long-time pediatrician of Jeffersonville Pediatrics (now Clark Pediatrics), passed away on November 3, 2019 due to influenza complications. Brent was an otherwise healthy young man with his future ahead of him.

Please help us honor his memory by getting your flu vaccine today.

#4BRENT

CLARK PEDIATRICS

Norton Healthcare and LifePoint Health

Motivational Interviewing



Motivational Interviewing

- Evidence-based and culturally sensitive way to speak with unvaccinated patients about getting vaccinated
- The goal is to help people manage mixed feelings and move toward healthy behavior change consistent with their values and needs
- Ideal for situations for concerned patients or patients with questions
- Studies using MI with vaccination decisions demonstrate increased intent to vaccinate and improved vaccination rates



Motivational Interviewing Quickly Builds Trust and Partnership

- Four steps to applying rapidly (1-5 minutes)
- Be empathetic
 Ask permission
 Apply interviewing techniques
 Respond to questions



Step One

Step 1: Be an Empathetic Partner

- Be compassionate and show empathy.
- Be sensitive to culture, family dynamics, and circumstances that may influence how patients view vaccines.
- Do **not** argue or debate.





Step Two

Start by asking permission to discuss vaccines.

- Start by asking permission to discuss vaccines.
- Example:

"If it is okay with you, I would like to spend a few minutes talking about COVID-19 vaccines and your family."



Step Two

If the patient indicates they do NOT want to talk about vaccines:

- Probe about why they don't want to talk about vaccines
 - "Can you tell me more about the reasons you don't want to discuss vaccination today?"
- Respect the patient's decision
 - "You're not ready to talk about vaccines today, and that's okay."
- Ask if they would be willing to talk about vaccines at their next visit
 - "Because I care about your overall health, maybe we could talk about the vaccine at your next visit?"



Step Three

Apply Interviewing Techniques

- Open the conversation
 - Use open-ended starters to explore
 - Avoid yes/no questions, which stop the conversation
- Affirm positive behaviors
 - "That's great that you've gotten your flu vaccine. Now lets discuss some other vaccines."
- Reflect what you hear
 - "It sounds like you have questions."
- Summarize the conversation
 - "Let me see if I understand what you've said so far [summarize in your own words]."



Step Three

- Example: Ask the patient a scaled question.
 - "On a scale of 1 to 10, how likely are you to get a COVID-19 vaccine?"
- Keep exploring and reflectively listen.
 - "Why did you choose this number?"
 - "Why wasn't it lower?"
 - "Why wasn't it higher?"
 - *"What would take to get to a higher number?"*
- The goal is to help the patient become more open to moving toward high numbers (i.e., getting vaccinated).



Step Four

Respond to Questions

- If a patient asks a question about vaccine safety, vaccine risks, or their health or mental health, respond within the boundaries of your competence, ethics, and scope of practice.
- Most data on safety and risk is population based. Practice reframing safety as individual risk.
 - "Based on your health, you are at an increased risk of getting very sick, and in the group the vaccine will most benefit."
- If you do not know the answer to a question, discuss how to find a good source of information.



Contact Us



Visit Families Fighting Flu to Learn More

FamiliesFightingFlu.org



Michele Slafkosky

Executive Director mslafkosky@familiesfightingflu.org

Continuing Education Credits

Health Professionals

Event Evaluation - April 23 - 24, 2024



Physicians, RNs, Social Workers, Health Educators, Medical assistants and other Health Professionals

Arizona Alliance for Community Health Centers

Scan the QR code OR use this link: https://forms.office.com/r/3wxx mCbj4Q

Pharmacist CEs

Pharmacists can claim up to 6 hours CPE

Arizona Pharmacy Association

Scan the QR code OR use this link: https://forms.office.com/r/ GkSoquSfhZ Pharmacist CE claim form: 2024 Annual ADHS Arizona Immunization Conference



Financial Disclosure

No individuals in control of the educational content have any relevant financial relationships.